



# How to avoid discrimination in insurance pricing: a probabilistic and learning toolbox

**October 2021**

# Agenda

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## SPECIAL FOCUS

This thesis documents a probabilistic and hands on learning toolbox to guide insurers in avoiding discrimination in insurance pricing.

1. Legal framework

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2. Motivating example

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3. Probabilistic framework

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4. Application: private motor insurance

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5. Food for thought

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# Legal framework

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Any discrimination based on any ground such as sex, race, colour, ethnic or social origin, genetic features, language, religion or belief, political or any other opinion, membership of a national minority, property, birth, disability, age or sexual orientation shall be prohibited

Article 21 of the EU Charter of Fundamental Rights (2017)

## Belgium: Law of May 10 2007

**Direct discrimination:** direct distinction based on a protected criterion.

**Indirect discrimination:** The situation that arises when an apparently neutral provision, criterion or course of action could place persons characterized by a particular protected criterion at a particular disadvantage compared to other persons.

Important (discriminatory) characteristics for insurance pricing: **Age, Disability and Gender**

**Exceptions** are granted for discrimination when it is justified by a legitimate purpose. However **Gender** does not pass the test for an exception.

# Motivating example

$n_{i,j}$	Small	Large	Row total	$e_{i,j}$	Small	Large	Row total
Female	83	14	97	Female	567	83	650
Male	47	60	107	Male	269	253	522
Column total	130	74	204	Column total	836	336	1172

Table 3.1: Fictional claim counts.

Table 3.2: Fictional exposures.

$\hat{\lambda}_{i,j}$	Small	Large
Female	0.162	0.169
Male	0.175	0.237

Table 3.3: Gender discrimination: estimated claim frequencies per unit of exposure

$$\hat{\lambda}_{\bullet,0} = \frac{130}{836} = 0.156$$

$$\begin{aligned} \hat{\lambda}_{\bullet,1} = \frac{74}{336} = 0.220. \quad & \longleftrightarrow \quad \hat{\lambda}_{\bullet,1} = \frac{n_{0,1} + n_{1,1}}{e_{0,1} + e_{1,1}} = \hat{\lambda}_{0,1} \frac{e_{0,1}}{e_{0,1} + e_{1,1}} + \hat{\lambda}_{1,1} \frac{e_{1,1}}{e_{0,1} + e_{1,1}} \\ & = \hat{\lambda}_{0,1} \hat{\mathbb{P}}(\text{Female} \mid \text{Large}) + \hat{\lambda}_{1,1} \hat{\mathbb{P}}(\text{Male} \mid \text{Large}) \\ & = 0.169 \cdot 0.25 + 0.237 \cdot 0.75 \\ & = 0.22. \end{aligned}$$

Solution:

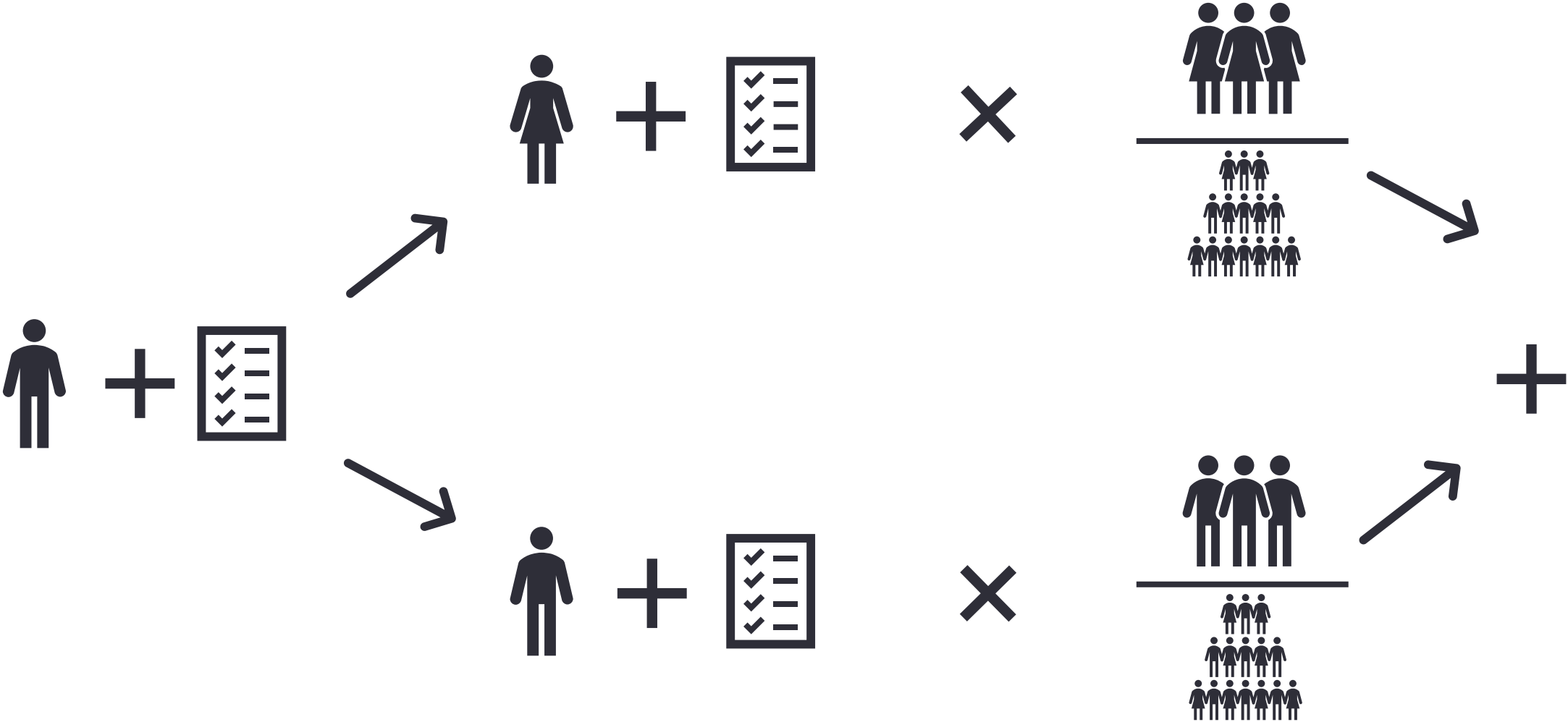


$$\hat{\lambda}_{\bullet,j}^{\text{DF}} = \hat{\lambda}_{0,j} \hat{\mathbb{P}}(\text{Female}) + \hat{\lambda}_{1,j} \hat{\mathbb{P}}(\text{Male}).$$

$$\hat{\lambda}_{\bullet,0}^{\text{DF}} = 0.162 \cdot \frac{650}{1172} + 0.175 \cdot \frac{522}{1172} = 0.168$$

$$\hat{\lambda}_{\bullet,1}^{\text{DF}} = 0.169 \cdot \frac{650}{1172} + 0.237 \cdot \frac{522}{1172} = 0.199.$$

# Motivating example - intuition



# Probabilistic framework

- ▶ Best-estimate approach

$$\mu(\mathbf{X}, D) := \mathbb{E}[Y \mid \mathbf{X}, D].$$

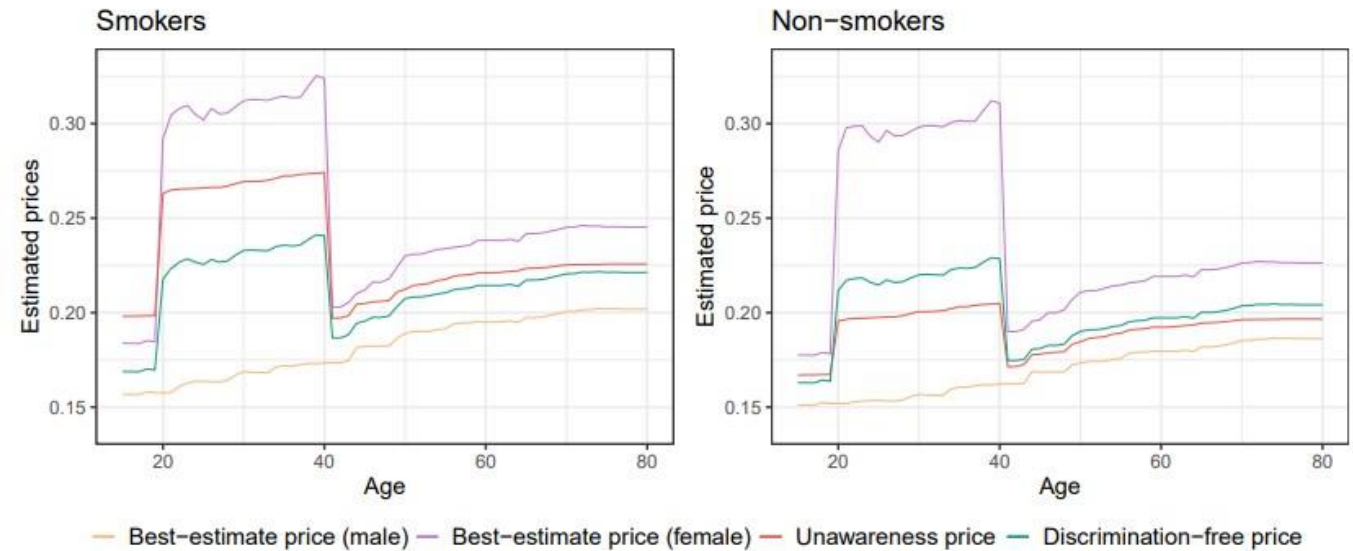
- ▶ Unawareness approach

$$\mu(\mathbf{X}) := \mathbb{E}[Y \mid \mathbf{X}].$$

$$\mu(\mathbf{X}) = \int_d \mu(\mathbf{X}, d) d\mathbb{P}(D = d \mid \mathbf{X}).$$

- ▶ Discrimination-free approach

$$h^*(\mathbf{X}) := \int_d \mu(\mathbf{X}, d) d\mathbb{P}^*(D = d).$$



# Application: Private Motor Insurance

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PG15training dataset: focus on **third party liability claims**

**The males** in dataset have a **higher average frequency and severity** compared to the females in the dataset

Two possible underlying models used: **GBM** and **GLM**

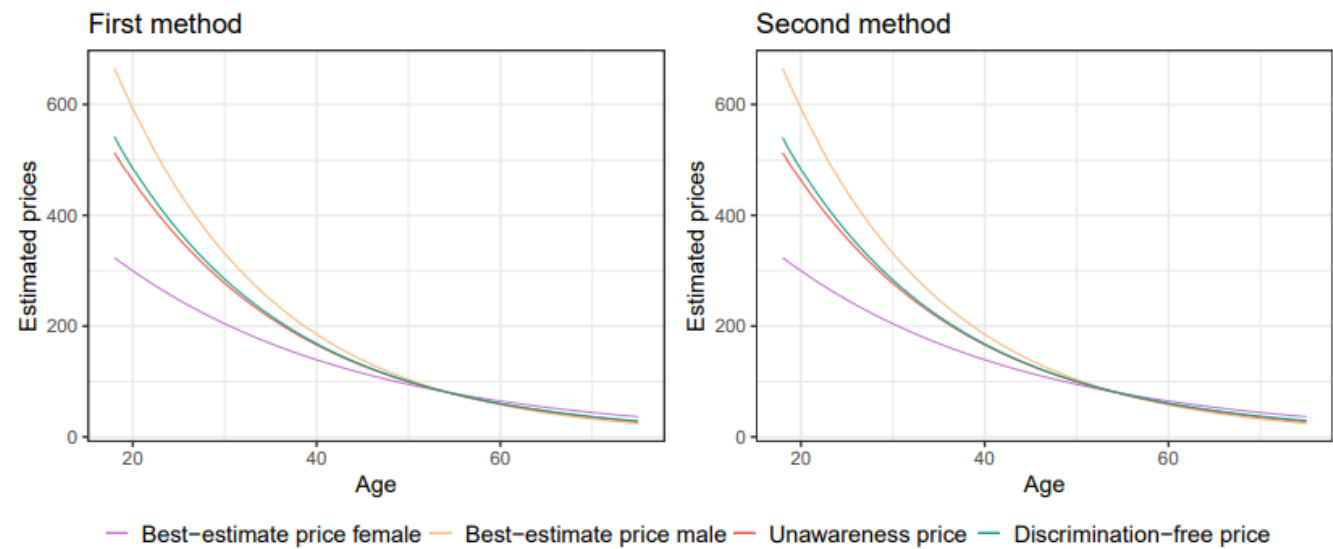
Possible considerations of discriminatory variable(s):

- **Gender**
- **Gender + home region of the driver**
- **Age**

Two types of possibilities to implement method

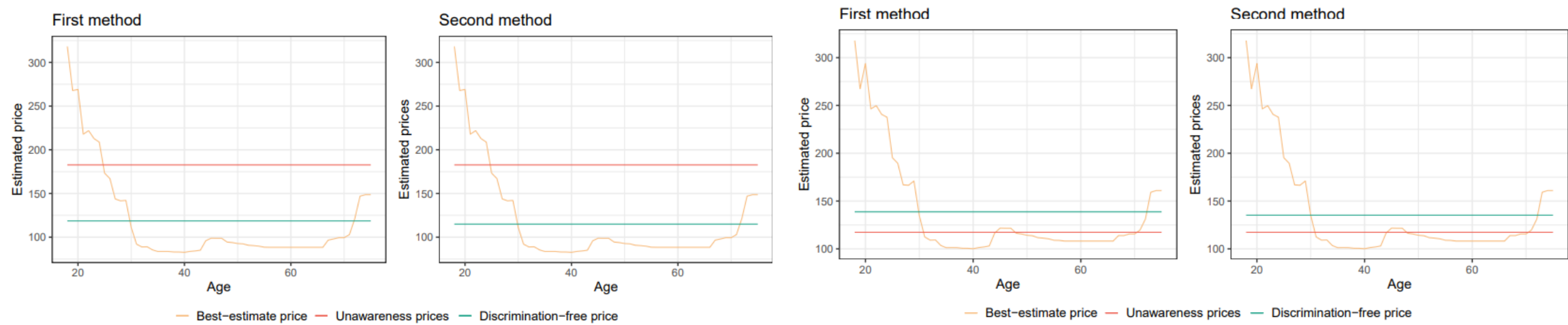
# Application: Private Motor Insurance

Gender:




Variable	Value
Exposure	1
Group1	19
Bonus	-10
Poldur	6
Group2	L
Density	150
Category	Small
Occupation	Employed
Type	B

Age:







Food for thought and key  
takeaways

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